

# BANDWIDTH DEVELOPMENT GROUP



## ABOUT US

Bandwidth Development Group (BDG) is a real estate development group formed by three Baltimore natives. We provide practical solutions and strategic planning to support real estate development. BDG was established to transform communities and to play a key role in reimagining the east coast jewel that is Baltimore.

## OUR VALUES

### Social Impact

Transformation of underdeveloped and underserved communities. Respect for environment and use of sustainable concepts



### Commitment

Ensure quality, professionalism and competence from project inception to completion



### Innovation

Progressive solutions, adaptive and creative problem-solving.



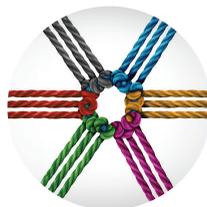
### Performance

Achieve optimal results and successful investments.



### Relationships

Build longstanding relationships with partners, investors, and community



## OUR TEAM PARTNERS

Our partners have collective experience in construction, project management and real estate acquisition. They are professionals with legal, business, hospitality and IT backgrounds.

### Lakeshia Highsmith



She previously worked as an associate at a leading labor and employment law firm, and has held roles as an executive for a Fortune 200 hospitality company in Maryland, and a leading technology work marketplace in Silicon Valley. Lakeshia feels privileged to work with partners on development efforts to shape the city in which she grew up.

### Samuel Curry



Sam has worked in a legal capacity in a number of city agencies and is a trusted voice in project planning, city agency navigation & overseeing construction management.

### Alexis Coates



He has served as the board chair of the National Academy Foundation High School in Baltimore, MD. He has also been honored in business by awards including Product of the Year for his educational software, Innovator of the Year by The Daily Record, Business Leader of the Year by BMORE Media among many others.

# SERVICES

Our partners have collective experience in construction, project management and real estate acquisition. They are professionals with legal, business, hospitality and IT backgrounds.

## REAL ESTATE DEVELOPMENT



### CONSTRUCTION & DESIGN

- › Engage and supervise engineer, architect and provide general contractors to bid
- › Provide feasibility proposal



### CONTRACT PERFORMANCE

- › Coordinate activities of all designated professionals and consultants
- › Provide construction timeline & monitor project performance
- › Oversee schematic documents, identify demolition system removals
- › Detail conceptual plan, construction documents & final drawings
- › Handle disputes related to contract performance



### GOVERNMENT REQUIREMENTS

- › Lead efforts with city and state entities
- › Organize and serve as point of contact for community outreach activities
- › Facilitate process regarding tax credits and historical structure requirements



### PROJECT DELIVERABLES

- › Track project deliverables using automated notification system
- › Ensure timely and accurate completion of project tasks
- › Advise regarding developments affecting Property and Project

## BUSINESS CONSULTANCY



### STRATEGIC BUSINESS PLANNING

- › Business continuity
- › Competitive analysis, market intelligence and data insights
- › Operations and management
- › Risk analysis and mitigation



### FINANCIAL ANALYSIS & REPORTING

- › Revenue/cost projections/pro forma
- › Staffing models and labor optimization



### INVESTOR RELATIONS

- › Launch capital campaigns
- › Provide strategic direction on creation of collateral for prospective investors

## PROPERTY MANAGEMENT



### PROPERTY MANAGEMENT

Network leasing professionals provide property specific programs to assist you in

- › Increasing the pace of leasing
- › Maximizing rental rate values
- › Improving tenant retention.
- › Landlords look to agents to provide action plans, consistent performance and value-added service.



### FINANCIAL ANALYSIS & REPORTING

- › Revenue/cost projections/pro forma
- › Staffing models and labor optimization



### COMMERCIAL REAL ESTATE AGENTS

They develop, implement and execute transactions to meet a landlord's objectives.

They do this by providing a comprehensive analysis of data to enable clients to meet operating, workplace and cost-saving goals, including

- › Occupancy and rental rates of competitive properties in the target area
- › Evaluating alternatives for space requirements
- › Tenant relocations and grey market knowledge
- › Historical transaction and ownership records
- › Economic trends and indicators

As a result, their services help landlords anticipate trends and implement their real estate objectives.

## CONTACT

Info@bandwidthdevelopment.com